

June 4, 2024

Rhythmos.io Subject: Chief Revenue Officer Announcement

Boulder, CO - June 4th, 2024: Rhythmos.io, the leading platform for distribution network optimization targeting vehicle electrification and distributed energy resources (DERs), announced the appointment of Joe Sullivan as Chief Revenue Officer.

Sullivan, previously in charge of sales for North America at PXiSE Energy Solutions, brings a wealth of experience in utilizing AI and high-resolution weather data to optimize power production and electric-load forecasting in the renewable and North American utility sectors. PXiSE Energy Solutions specializes in software-based controls for significant renewable ventures, microgrids, and distributed energy resource management solutions system (DERMS) operations for both utilities and DER aggregators. Sullivan possesses over twenty years of early-stage expertise in enhancing commercial expansion for utilities globally. In addition, he brings to Rhythmos.io the valuable experience of having played a key role in PXiSE's acquisition by Japan's Yokogawa Electric Corporation.

"Joe's career includes decades of diverse experiences in complex, high-performance environments that require strong leadership skills and an acute understanding of the energy and utility landscape coupled with the unique knowledge of the needs of distribution network operations planners, system engineers, and program managers," said Ken Munson, CEO of Rhythmos.io. "It's this combination that has led to an impressive set of achievements. His skill set, experiences, and expertise helped commercialize some of the most important and advanced technologies in the industry, especially around grid-edge and distribution network-based solutions." Munson further adds, "There is nobody who understands the needs of the electric industry better than Joe Sullivan. We are honored to have him as a valuable addition to the executive team at Rhythmos.io."

According to Sullivan, the global energy sector is undergoing significant transformations, driven by three major trends: reducing carbon emissions, decentralizing energy generation and distribution, and utilizing digital technologies. Considering these changes, he commented, "Rhythmos.io has great potential to enhance the performance of distribution grid assets, facilitating the integration of distributed energy resources (DERs) and supporting the achievement of these goals." Sullivan further praised the team and technology behind Rhythmos.io, emphasizing its ability to improve system resilience, manage constraints, and optimize utility transformers, feeders, and substations. He added, "I am excited about the opportunity to further



develop, expand, and leverage Rhythmos.io's potential to bring about positive changes in the world of electrification."

Joe lives in Eden Prairie, MN with his wife Kristin, whom he has been married to for more than 25 years. They have three children, aged 15 to 23. Joe is passionate about sports and loves spending time outdoors. When he is not working, he enjoys watching his teenage son play hockey at a nearby rink or exploring the woods of his property in Northern Minnesota. Additionally, Joe has a bachelor's degree in Earth Science -Meteorology from St. Cloud State University, located in St. Cloud, MN.

About Rhythmos.io

Rhythmos.io develops advanced software that optimizes electric mobility, enabling the transition to a decarbonized power grid. Designed with the belief that the answer to grid modernization lies in the end-to-end orchestration of systems and services, the company's modern analytics platform uses machine learning to address the needs of fleet managers, operators, planners, and utility partners. With scalable and modular functionality, Rhythmos.io provides a comprehensive network solution that adapts and grows with customers, offering predictability, flexibility, and real-time transparency. Based in Boulder, CO, Rhythmos.io is at the forefront of solving a \$2.1 trillion problem and facilitating a rapid and cost-efficient transition from fossil fuels to clean, renewable energy and decarbonized transportation. Visit <u>rhythmos.io</u> for more information.